



## From The Lefthand Seat

Jeff Boyd  
RAAA Chairman  
Managing Director, Kite Aviation

**I am honoured and humbled to have been elected to the Chairman's position. As many of you know, aviation has been my business and passion since I joined the industry over thirty years ago as an apprentice engineer.**

Before saying anything further I would like to pay tribute to Michael Bridge, our immediate past Chairman of seven years. When Michael became Chair in 2005 the RAAA had 59 Ordinary and Associate Members. At the time Michael stepped down in November 2012 the RAAA membership stood at 96. This is testimony to Michael's highly effective leadership and I am very pleased that he is willing to stay on the Board. His experience is already proving very valuable to me in my new role.

I have inherited an organisation that is in good shape but I can assure that we will not be resting on our laurels. It is my strong view that the RAAA is respected by government and its aviation agencies. As you are aware this does not happen by chance.

Just recently I was involved in detailed discussions to resist CASA having open access to SMS systems and confidential reports to the ATSB. We have fought hard over many years to construct a just safety system that works and we do not need a system to be fixed that is clearly not broken. We also need our colleagues and employees to feel confident that they can report incidents and honest mistakes without the threat of regulatory action.

I can also assure members that I will be protecting all the rights of our members and doing my best for a fair deal from the government, the regulator, Airservices Australia, airports and the security industry.

As you know the RAAA is also a very useful network for members and I would encourage everyone to get involved in the TWG meetings, the Regional Summit and of course our Annual Meeting and Convention at Cooloom. It's your association and we are stronger if members are active across the RAAA.

I also realise that you are very busy running your businesses so if you are unable to attend meetings or events please send your feedback to the RAAA office so that your voice can be heard and acted upon.

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Tuesday 19 March 2013  
Parliament House  
Canberra ACT





## From The Lefthand Seat

Continued .....

Thanks to the sound work over the past few years we are in a position to take the next step in our Association's history and become a major force on Australia's aviation landscape. This is an election year and we will use every opportunity to educate our political leaders that without support for regional aviation Australia's economy and our potential as a nation will suffer.

I look forward to speaking with as many of you as possible at the Regional Aviation Summit on 19 March, and at the TWG meetings/RAAA Convention to follow. ✦



## From The Righthand Seat

Paul Tyrrell  
CEO

**At the start of 2013 it is, as the military would say, a target rich environment. Hard fought recent gains for members around CAO 48, Part 145 compliance/timelines and limiting access to safety reports augur well for further progress this year.**

The 19 March Regional Aviation Summit at Parliament House is another important opportunity to reinforce with the government and opposition just how vital regional aviation is to Australia's economic and civic development. These are not merely words but borne out by the many important roles with which RAAA members are engaged on a daily basis. I will not list all the roles again because they are well known, but they are at times unfortunately taken for granted.

On top of regional aviation's traditional work, our FIFO members have become integral partners with the resources industry, the industry that is the dominant driver of our economy. This partnership is likely to grow over the medium term and will further reinforce how strategically important regional aviation is to this country's ongoing prosperity.

Being an election year there is never a better opportunity to grab a federal politician's attention. Members can be assured that the RAAA Board and staff will use every possible opportunity to put the pressing issues in front of our elected representatives and those who stand for election. The national aviation policies developed with other members of the Australian Aviation Associations' Forum will form basis of these discussions, however the RAAA will focus specifically on the regional aviation issues.

You may have noticed that the RAAA's media profile is growing. This strategy will continue and will ensure government at all levels understand that regional aviation is essential infrastructure. It is not going too far to say that commercial aviation in the 21st century should be seen, in an infrastructure sense, as able to have the same impact as did the railway system.

It still beggars belief that the latest satellite approach systems with vertical guidance are not available in Australia when they are common in North America. The same applies to in-cockpit weather updates. We fit the equipment now to our aircraft but cannot use some of their most important capabilities. These are essential aviation safety improvements with relatively small price tags, yet the government will spend billions on arguably obsolete NBN cable networks.

Work is well underway for the 2013 RAAA Meeting and Convention at the Palmer Resort, Coolool, Queensland. The Convention Committee is working hard to surpass previous events so please mark it in your diaries. Also, if you come across any potential RAAA members please refer them to this office and we will follow them up immediately. ✦



## RAAA Events Calendar

RAAA meetings and events are:

- 12 March 2013 - Adelaide, SA
  - ✦ Technical Working Group
  - ✦ Board Meeting
- 19 March 2013 - Canberra, ACT
  - ✦ Regional Aviation Summit 2013
- 12 June 2013 - Perth, WA
  - ✦ Technical Working Group
  - ✦ Board Meeting
- 12 September 2013 - Canberra, ACT
  - ✦ Technical Working Group
  - ✦ Board Meeting
- 9 - 11 October 2013
  - ✦ RAAA Annual Convention Palmer Coolool Resort Coolool Qld
- 04 December 2013 - Sydney NSW
  - ✦ Annual General Meeting
  - ✦ Technical Working Group
  - ✦ Board Meeting
  - ✦ RAAA Christmas Dinner

Please mark these in your diary and we look forward to your attendance. ✦







Australian Government

Australian Transport Safety Bureau

# TECHNICAL UPDATE

## Thunderstorms add stress

by: Trish Leahey, Communication and Governance, ATSB

The fatal in-flight breakup of a Cessna 210 highlights the danger that thunderstorms can pose to aircraft, and the importance of leaving information about your plans with a responsible person.

The accident occurred on 7 December 2011 during a private flight from Roma to Dysart in Queensland conducted under visual flight rules. Before departing, the pilot (the only person on board) logged onto the National Aeronautical Information Processing System to access weather information.

Although he entered basic flight details to obtain route-specific information, he did not nominate a SARTIME (time at which, if no contact had been made, Search and Rescue should be activated) or leave a Flight Note with a responsible person. (There was no formal requirement to lodge a SARTIME or a Flight Note, but pilots are regularly urged to do so.)

The aircraft did not arrive at Dysart as expected, and the Rescue Coordination Centre was advised at 0750 the next morning. Wreckage was not found until more than 24 hours after the pilot had departed. The pilot died in the accident.

From interrupted engine data recording, the ATSB established that about 30 minutes into the flight, the outer sections of the wings and part of the tail separated. The aircraft had been structurally sound before the separation and no aircraft system defects were identified.

The investigation found that thunderstorms had been recorded in the area, and cruise power setting had been maintained until an onboard engine monitoring system ceased recording.

Although the precise circumstances leading to the accident were not known, a combination of aircraft airspeed with the effects of turbulence and/ or control inputs generated stresses that exceeded the design limits of the aircraft structure.

Thunderstorms can bring with them a number of hazards to aviation, including severe turbulence and wind gusts.

Airspeed is a critical factor in the stress sustained by an aircraft. Pilots need to be aware of the manoeuvring speed for the aircraft weight, and to control the airspeed so as not to exceed that value when full control deflection is required or severe turbulence or wind gust are encountered.

The investigation report AO-2011-160 is available on the ATSB website at [www.atsb.gov.au/publications/investigation\\_reports/2011/air/ao-2011-160.aspx](http://www.atsb.gov.au/publications/investigation_reports/2011/air/ao-2011-160.aspx).

*The Australian Transport Safety Bureau (ATSB) is an independent Commonwealth Government statutory agency. The ATSB is responsible for investigating accidents and other transport safety matters involving civil aviation, marine and rail operations in Australia that fall within Commonwealth jurisdiction, as well as participating in overseas investigations involving Australian registered aircraft and ships. A primary concern is the safety of commercial transport, with particular regard to fare-paying passenger operations.*





# Welcome Aboard McDermott Aviation/ Machjet International

**We are delighted to announce that the ranks of our Ordinary Members has increased by the addition of McDermott Aviation/ Machjet International.**

McDermott Aviation was established in 1982, and still operates out of their premises in Cooroy on the Sunshine Coast Queensland. Sister organisation Machjet International commenced operations in 2006 to incorporate their fixed wing operations.

McDermott Aviation/Machjet International 35 aircraft include:



Cessna Citation SII



Beechcraft King Air B200



Bell 214B



SA365N/N2 Dauphin



AS355-F1 - Twin Squirrel



Bell 206L LongRanger



Bell 205-A1/A++



Bell 204 - TH-1F



Bell 47T

With such a unique assortment of aircraft they are able to carry out a variety of tasks to suit any situation that may arise. This includes:

- ✈ Aircraft Charter
- ✈ Freight
- ✈ Fly In/Fly Out
- ✈ Lifting & Construction
- ✈ Disaster Relief
- ✈ Fire Control
- ✈ Salvage Operations
- ✈ Aerial Survey & Data Capture
- ✈ Environmental & Pollution Control

McDermott Aviation/Machjet International pride themselves in their safety practises. One of their main safety obligations is that aircraft are maintained as per the manufacturers maintenance and overhaul manuals and in accordance with CASA requirements.

They provide full in house maintenance and spares support for all aircraft. All pilots hold a commercial pilots license and, depending on their area of expertise, special endorsements and accreditations. McDermott Aviation/ Machjet International support their air operations with a team of highly experienced and accredited ground crew.



In Addition to their premises in Cooroy on the Sunshine Coast McDermott Aviation/Machjet International also have remote bases located at Chinchilla & Maroochydore (Sunshine Coast) in Queensland, Bankstown in New South Wales, Papua New Guinea, and New Caledonia.

Recently they enhanced their services by opening a brand new State of the Art 24hr Fixed Base Operation (FBO) at the Sunshine Coast Airport. The services available include:

- ✈ 24hr VIP Lounge and meeting room facilities
- ✈ 24hr Ground Handling
- ✈ On-site customs/ immigration & quarantine clearance
- ✈ Flight plans submitted
- ✈ Ground transportation for passengers and crew in luxury vehicles
- ✈ Accommodation
- ✈ Refuelling and professional aircraft cleaning and Hangarage
- ✈ Catering
- ✈ Pilots day rooms
- ✈ Private Crew Shower change room's.

I am sure that all our Members will agree that having Simon McDermott and his team aboard is fantastic news. Their expertise and perspective on our industry to the day to day issues we face will only enhance our Association. Welcome aboard and we look forward to seeing you at our meetings and functions going forward.







## Welcome Aboard Catlin Australia



IN THE CABIN

**We are pleased to announce Catlin, an international specialty insurer and reinsurer, has become an Associate Member of the RAAA.**

Catlin Group Limited is a global specialty property / casualty insurer and reinsurer, writing more than 30 lines of business. Their six underwriting hubs in London/UK, Bermuda, the United States, Asia Pacific, Europe, and Canada place them at the heart of every major insurance market.

Catlin was established more than 25 years ago in London, and London remains Catlin's largest underwriting hub. The London/UK hub includes the Catlin Syndicate at Lloyd's (Syndicate 2003), an acknowledged market leader and the largest syndicate at Lloyd's based on gross premiums written.

Their network of offices in more than 55 cities offers brokers and their clients access to local underwriting expertise wherever they are in the world.

A worldwide team of more than 2,000 underwriters, actuaries, claims specialists and support staff allows Catlin to provide a comprehensive and excellent service.



## Insurance

# CATLIN

## Underwriting Ambition

They believe in underwriting ambition. They help clients realise their business ambitions by offering sophisticated solutions to risk management problems and they continue to be ambitious in our own pursuit of underwriting excellence: outstanding service provided by an outstanding team.

Since their first Australian office opened in Sydney in 2004, Catlin has grown from strength to strength in Australia. As a wholly owned subsidiary of Catlin Group Limited, their underwriters have the same authority as if they were located in the Lloyd's building, so they can react quickly and flexibly to your needs. This often means developing new products to meet changing requirements - an area in which they are particularly strong. They now have offices in Sydney and Melbourne.

The Catlin Australia Aviation team is able to offer insurance on all types of Aviation risks directly from their offices in Australia.

✦ Airline insurance: Catlin write Airline insurance for a broad range of operators and for a variety of aviation risks. Their Australian based underwriting team ensures that policies are tailored to the needs of the client through building long-term relationships with local brokers.

✦ Airport insurance: Airport operators handle a variety of risks, which means that Airport insurance policies should be flexible and tailored to specific needs. Catlin Australia underwriters work closely with brokers to ensure that clients receive the right cover and can be supported on larger Aviation accounts with expertise from Catlin's London Airport experts.

✦ Aviation Product Liability insurance: Catlin Australia is able to offer comprehensive Aviation Product Liability insurance to a diverse range of aviation manufacturers, maintenance organisations and service providers.

✦ General Aviation insurance: Catlin Australia's General Aviation (GA) underwriting team offer flexible, tailored insurance solutions to meet client needs, whatever their role in the General Aviation sector.

*"With Catlin Australia, you enjoy all the advantages of dealing with a local company, and all the benefits of placing coverage directly with Lloyds", said Andrew Case, Director of Catlin Australia.*

The RAAA's contact at Catlin Australia is their Senior Underwriter, Katie Ellis. Katie can be contacted on 03 8611 4700 or alternatively email [katie.ellis@catlin.com](mailto:katie.ellis@catlin.com).

I am sure all our Members look forward to meeting Katie and her team at RAAA events and meetings throughout the year. ✦

OPERATION LOG										
DATE	TIME	LOCATION	OPERATOR	TYPE	STATUS	REMARKS	PILOT	COPY	FILE	REMARKS



**From Floods to Fire!**

On the day of the 24th January 2013 The McDermott Group was tasked to deploy an AS365N2 Dauphin Helicopter to Gladstone, Queensland to fly a specialist task force to Rockhampton's flood stricken community as communications were cut between Gladstone and Rockhampton and the surrounding areas.

After this task was carried out the aircraft was tracking coastal past Bundaberg in less than favourable conditions, when the pilot decided to land at Bundaberg Airport and await the weather to pass, which evidently was a fortunate decision as the weather deteriorated from this point on and Bundaberg soon was declared a disaster zone.

The following morning the pilot awoke to the devastation that was Bundaberg. From this point a further three helicopters were deployed by the McDermott Group including a Night Vision Goggle equipped aircraft, which carried out numerous critical patient transfers from isolated areas and flown to local hospitals.

The McDermott Group also flew fuel supplies to support their aircraft fleet working on the floods, as Bundaberg fuel supply was not available. This continued throughout the following week with the devastation progressing into South East Queensland.

In addition to the Queensland floods both January and February this year saw McDermott Group in the thick of it fighting the fires in Tasmania.

In January record high temperatures, described as "once-in-a-generation, horrific, catastrophic weather conditions" by Tasmania's Emergency Services Minister David O'Byrne, fanned the flames of a huge bushfire in the state's south that destroyed more than 100 buildings and left emergency services fearing for people's lives.

Above the flames, in the cockpit of his Bell 214 helicopter, Dave Latham feels the force of the heat being generated below by the bushfires ravaging Australia's east coast. With ambient temperatures hovering around 46 degrees Celsius, the added heat of the fire below makes the cockpit of the firefighting helicopter feel like a furnace.

When asked why he kept putting himself in the path of disasters Dave Latham laughed and said, "I guess I enjoy the challenge. And it's pretty satisfying when you do have a win".

February again saw the McDermott Group fighting fires in Tasmania. A fast moving bushfire near Gretna, in the upper Derwent Valley, challenged firefighters with the high winds and heat. Up to three dozen crews assisted by water-bombing helicopters fought the small but intense fire in bush and farmland north of the Lyell Highway.

The above are just a couple of accounts of the work done not just by McDermott Group but by all involved in the floods and fires being experienced in Australia over the past months.

The perseverance and dedication of those undertaking these perilous task, and at times putting their own life at risk, during these emergencies is something all Australians should be eternally grateful. To not only all RAAA members involved in these actions but to everyone involved, a big thank you!



19-Feb-2013 McDermott Aviation's Bell 214B water bombing near Gretna TAS



### Farewell to a friend

As many RAAA Members are aware our Honorary Member William (Bill) Davey passed away on 1 January.

Bill became a leading light in the aviation industry and along with other operators like Max Hazelton and Jack Masling, took a prominent part in such advances as the introduction of night VMC rules, procedures and approvals. This even involved training some selected DCA (Department of Civil Aviation) flying operations inspectors in night single-engined VFR flying without raising the question of how they became so experienced at something that hadn't yet become legal. They were also able to engage with (then) DCA Director General Sir Donald Anderson as aviation equals, and took a significant role on the shaping of other regulations.

Bill was also one of the instigators and founding members of the RAAA in 1980. During his involvement in the Association he held several longstanding positions including for a time Chairman.

We are intending to provide an indepth article on Bill in the next edition of the newsletter.

We are sure that everyone's thoughts are with Bill's family. ✦



William (Bill) Davey - October 2012

### Changes at Brindabella Airlines

December 2012 saw Brindabella Airlines announce changes to their operations. From November 2012 they will base their BAE Jetstream 41 in Sydney to be able to offer the aircraft of choice to passengers and to improve their ex Sydney network.

Additionally, following the award by Transport NSW of the licences to continue to operate existing regulated routes (Sydney to Cobar, Snowy Mountains, Mudgee, and Narrabri) and the award of the Sydney to Moree route for the licence period 2013 through 2018, the following changes will also take place:

- ✦ From 21/01/2013 their Canberra to Newcastle route will rephase to become a Newcastle based operation offering 32 sectors per week by the Jetstream 32.
- ✦ From 31/3/2013 their Newcastle to Sydney route will rephase to become a Sydney based operation and will from this date operate 37 sectors per week.
- ✦ From 30/3/2013 they will commence services on the Sydney to Moree route offering 36 flights per week.

Ian Vanderbeek, CEO, said; "As part of our progressive fleet standardisation program, over the coming 18 to 24 months we will see Sydney transition to an all Jetstream 41 operation, resulting in a greater travel experience for our customers and maximising on time performance. The Jetstream J41 will also replace our Metroliner and Jetstream J32 aircraft at our other bases in Brisbane and Newcastle, as they are progressively introduced into service". ✦

### Lufthansa Technik AERO Alzey celebrates 25th Anniversary

The 1 December 2012 saw approx. 900 visitors experienced a diversified and exciting shop tour through Lufthansa Technik AERO Alzey's facilities with plenty of information about aircraft engines.

During the shop tour, all stops and stations allowed comprehensive insights in methods and processes around aircraft engine maintenance, such as disassembly and assembly of the engines, cleaning and finding of engine parts up to evaluation of material, ending with the final test cell run. A very engaged crew provided competent and detailed information about all fields of their work.

Thinking about the company's beginning, LTAA has passed an impressive development. 25 years Lufthansa Technik AERO Alzey means 25 successful years. A history which was not expected when the decision was made to settle down in Alzey, due to an optimal infrastructure (next to Frankfurt Airport, traffic conditions, parent company in Cologne).

The official part of the event was honoured with the attendance of representatives of politics, industry and Lufthansa Technik board who all pointed out in their speeches the importance of LTAA as part of the Lufthansa Technik Group, the meaning for the region, and in unison they confirmed all possible support for the company's future.

No question: there will be another event on LTAA's 50th Anniversary!

Congratulations to all the team at LTAA for achieving this significant milestone. ✦





# FLIGHT BRIEFING

## ATR: delivery and turnover records in 2012

2012 saw ATR record its highest turnover, 1.44 billion dollars. The turboprop aircraft manufacturer also achieved a record annual delivery level of 64 aircraft, an increase of 18% over 2011 deliveries. To these results can be added the sale in 2012 of 115 aircraft (74 firm orders and 41 options).

By the end of 2012, ATR had delivered 1,033 aircraft (422 ATR 42 and 611 ATR 72).

Buoyed by the growth of its aircraft sales around the world, ATR continued in 2012 to expand its operator support network, opening new pilot training centers in Johannesburg, South Africa, and in Singapore. Moreover, a new ATR customer support office has been opened in Sao Paulo to support the increasing presence of ATRs in Latin America, and especially in Brazil. ✦

## Apprentice on high after aviation win

Hawker Pacific subsidiary Australian Avionics has soared to new heights after its third apprentice in as many years was named the Aircraft Electronics Association's South Pacific Apprentice of the Year.

Second-year avionics apprentice Mick Elcoate said he was humbled by the achievement after being nominated by Hawker management for his hard work and dedication among his peers.

Australian Avionics manager Jonathon Elkins said Mr Elcoate's success was highlighted by the company's solid relationship with Aviation Australia. ✦

## 39 New Air Traffic Controllers Graduate

The 30 January 2013 saw 39 new air traffic controllers graduate having achieved their diploma of aviation (air traffic control) at Airservices' Learning Academy in Melbourne.

They join 1,000 colleagues stationed at 28 control towers, 4 terminals, and 2 enroute centres across Australia and will play a key role in managing the rapid growth of air traffic predicted to occur in Australia by 2020 and beyond.

Airservices Executive General manager Air Traffic Control, Jason Harfield, said: " this represents a significant milestone as we prepare for the retirement of a significant number of our workforce over the next 5 to 10 years". ✦

## Aeromil Pacific Appointed JetBed Distributor

Aeromil Pacific have signed a distribution agreement with JetBed Inc. to market and sell the JetBed product line.

JetBed is the world's best aviation sleep system designed for private jets. JetBed is an innovative solution for comfortable restful sleep on a private jet, providing enhanced cabin comfort and relaxation. JetBed is self-contained and attached to the carry bag, set up in one minute, light, and easy to store.

Aeromil Pacific is a distributor of JetBed for the Cessna Citation range of business jets as well as Gulfstream, Bombardier – Learjet - Challenger – Global Express, Dassault, Embraer, Pilatus and Hawker. ✦

## The Sky is the limit for Aviation Australia graduates

On 14 December, Minister John-Paul Langbroek was among the guests at Aviation Australia's last graduation ceremony for 2012. The graduation celebrated the finishing of 1 flight safety class, 2 International Diploma classes and 6 Aircraft Maintenance Engineering Certificate IV classes.

Mr Bill Horrocks, CEO of Aviation Australia, said "Graduates could look forward to being snapped up by major airlines and aerospace companies and have great career prospects within the industry".

The aircraft maintenance graduates completed the theoretical and practical component of their Certificate IV in Aeroskills across three trades – Avionics, Mechanical and Structures.

The flight safety students have successfully completed their Certificate II in Aviation Operations, providing them with the skills and experience needed to work as Flight Attendants in the aviation industry. ✦

## Embraer Delivers 106 Commercial and 99 Executive Jets In 2012

Embraer delivered 23 commercial and 53 business jets during the fourth quarter of 2012 (4Q12), thus closing out the year with 106 airplanes delivered to the airline market and 99 to executive aviation.

On 31 December 2012, the firm order backlog totaled USD 12.5 billion. This includes a 20 E-Jets order (5 E175 + 15 E190) to an as of yet undisclosed client, and other Embraer Defense & Security contracts, such as the Sisfron Phase I contract announced by Embraer on November 26th 2012. ✦





### **Airservices completes upgrade to terminal area radar in Perth**

Airservices Australia has completed essential upgrade works on the terminal area radar (TAR) near Perth Airport. The upgrade is part of a \$90 million Australian Mode S Terminal Area Radar (AMSTAR) program.

The upgraded Perth TAR will ensure that Airservices continues to provide safe and efficient movement of air traffic through airspace around Perth Airport.

Airservices Executive General Manager Projects and Engineering, Mark Rodwell, said, "The upgraded radar will deliver significant benefits to the aviation industry, including higher rates of operational availability, improved data and less frequent maintenance requirements.

Airservices have upgraded seven radars as part of the AMSTAR program.

### **Embraer Selects Pratt & Whitney's PurePower Engines for Second Generation of E-Jets**

Embraer has announced that Pratt & Whitney's PurePower Geared Turbofan™ engines have been selected for its future, second generation of E-Jets, with entry into service planned for 2018. The decision is an important milestone in the program, which is expected to be officially launched later this year.

The second generation of E-Jets will be a significant step in Embraer's commitment to continuously invest in this line of commercial jets, complementing a series of ongoing improvements currently being implemented in the existing family, with great benefits to its customers.

### **Aerosure Asia Pacific and Willis awarded at AAA's National Airport Industry Awards 2012**

Aerosure Asia Pacific and Willis have won the Best Corporate Project Award for an innovative joint marketing initiative called "Parallel Runways", which has saved 14 participating Australasian airports in excess of 25% on the purchase of aviation liability insurance.

The "Parallel Runways" project was designed by Aerosure to deliver collective purchasing of aviation liability insurance and was supported by eight airport corporations with responsibility for 14 airports within Australia, New Zealand and the Pacific.

Aerosure Asia Pacific was one of 12 nominees in the category.

### **Update from Superjet**

On 19 December 2012 the Department of Civil Aviation of the Ministry of Public Works and Transport of Laos People's Democratic Republic validated the Type Certificate for the Sukhoi Superjet 100 aircraft (RRJ-95B).

On 21 December 2012 they announced the execution of a "SuperCare" Agreement with the launch customer for South-East Asia Sky Aviation for after-sales support of its SSJ100 fleet of up to 12 aircraft. The agreement is worth up to USD 57 million.

On 29 December 2012 Sukhoi Civil Aircraft Company (SCAC) and Indonesian air carrier Sky Aviation signed in Ulianovsk (Russia) Act of Delivery & Acceptance for the first Sukhoi Superjet 100 on completion of technical acceptance procedure.

### **Complete Avionics awarded Garmin Platinum Dealership Status**

A focused marketing campaign, revamped website, Airshow attendance, and continual presence in targeted publications has been the likely key to exceeding the USD \$1,000,000.00 qualifying purchase target for 2012, achieving the unprecedented Garmin PLATINUM status in the Asia Pacific Region.

General Manager, Rodney Wood said "We've been close to this milestone a few times. In 2012 with all our staff now extremely proficient with Garmin's range of avionics products we were able to turnover a large volume of quality installations in record times while remaining within the customers budget."

He added, " We've always had extremely high wiring standards and quality, however the customers rarely see this behind the instrument panels and trim workmanship, what they do see every hour they fly, in great detail is the instrument panel".

In 2012 Complete Avionics supplied and installed more than 10 G500/G500H/G600 systems and more than 30 GTN Series units. Along with numerous traffic systems, Satellite Radar systems, Flight Decks, and the Garmin Legacy products (GNS Series) the Garmin Platinum threshold was comfortably exceeded. This positions Complete Avionics as the dominant Garmin Aviation Product provider for Australia and the Asia Pacific Region.





The RAAA Regional Aviation Summit 2013 will canvass major issues facing regional aviation. Senior government ministers as well as a number of shadow ministers will address the Summit. The Hon Anthony Albanese MP, The Hon Warren Truss MP and Senator Lee Rhiannon have confirmed their participation in the Summit. Parliamentarians will be able to interact with participants and meet key aviation industry leaders. The Summit will be an excellent opportunity for the regional aviation industry to discuss its goals and concerns with our elected representatives.

Information Sessions  
The Theatre  
9:00 am to 4:30 pm

Tuesday 19 March 2013  
Parliament House  
Canberra, ACT

Summit Dinner  
Mural Hall  
6:30 pm to 10:00 pm  
Hosted by the  
Parliamentary Friends of Aviation

Further information is available from the RAAA office  
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